









New partnership between Phoenix and bdlp

bdlp Advanced Technologies SASU is now taking over the sales and technical advice for all optical and technical glasses forthe British glass provider Phoenix Optical Technologies Ltd. for Europe.

D.W. Frank, bdlp President with more than 25 years of experience is a specialist in photonics and has an international network.

Mr. D.W. Frank will be the first point of contact for customers as a representative of Phoenix.

It is planned to set up a distribution warehouse in Germany to ensure that all components can be delivered quickly.

Thanks to the collaboration between Phoenix and bdlp, communication will be faster and customer-oriented service for Phoenix customers in Europe will be expanded. Mr. D.W. Frank is also the contact person for technical support for all Phoenix glass materials.

Over 65 tons of glass material are currently in stock, including Schott, Ohara, CDGM, quartz glass, filter glass and other glass manufacturers.

Blanks are offered as Grey glass, glass blanks, cut discs, raw materials, block or rod material, Flat glass, pressings and pressed aspheres.

Each piece of glass is provided with its own barcode, which includes the glass manufacturer, glass type, melting number, length, width, thickness, ND and VD. The barcode number is issued when the order is placed. This ensures complete traceability.

Registered office

bdlp CONSULTING

ADVANCED TECHNOLOGIES SASU

20 place des Halles

67000 Strasbourg France

Phone +33 (0)788442377 (office) Mobil +49 (0)17620507920 (sales) info@bdlp-consulting.com (office) info@bdlp.de (sales) dwf@freenet.de (Direction) www.bdlp-consulting.com

www.bdlp.de

VAT No: FR 73842219172 EORI: FR 842 219 172 00017 R.C.S. Strasbourg no 842 219 172

BUSINESS DEVELOPMENT

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D. W. Frank, BA Professional President



Bdpl Advanced Technologies SASU Headquarters Strasbourg, France



Phoenix Optical Technologies Ltd. St. Asaph, Denbighshire.UK



